



Incitec Pivot Fertilisers
Business of Incitec Pivot Limited (IPL)
ABN 42 004 080 264

Unit 17A Toowoomba Central Plaza
532-542 Ruthven Street
P.O. Box 623,
Toowoomba, Qld, 4350

Tel: (07) 4690 6801

17 March 2010

Dear BIG N Customer,

Please be advised of some changes that are being implemented in relation to the supply of BIG N (anhydrous ammonia). The changes relate to two particular areas namely (i) compliance with Australian Standards and (ii) Personal Protective Equipment (PPE) on BIG N Nurse Tanks.

1. Compliance with Australian Standards AS2022 and AS/NZS 3788:2006

There are two particular standards which guide us on how we should deliver anhydrous ammonia and maintain the equipment used in anhydrous ammonia application. These standards are AS2022 and AS/NZS 3788:2006. In these standards, we have recognised three requirements which all end-user customers will need to comply with.

These are:

- all high pressure hoses fitted to an end-user customer's BIG N Rig must be pressure tested, tagged and dated at least once every 12 months;
- all high pressure hoses fitted to an end-user customer's BIG N Rig must not exceed 8 years of age from manufacture date. (Manufacture and expiry dates can be found stamped on all high pressure ammonia hoses); and
- all ammonia pressure vessels (applicator tanks) must be internally inspected every five years.

As many of you will know, Incitec Pivot Fertilisers, along with the Big N Distributors, have, over the last two years, worked to ensure that every one of our customers has had their equipment checked to ensure compliance with the Australian Standards. Going forward, from 1 April 2010, Incitec Pivot Fertilisers will not knowingly fill an end-user customer's applicator tank or deliver a nurse tank to an end-user customer unless the requirements outlined above are met.

If an end-user customer's equipment is non-compliant after 31 March 2010, the end-user customer will not be serviced. However, we will aim to deal with the non-compliance as soon as possible to ensure the nurse tank or BIG N supply request can be supplied as promptly as possible. We have requested that all BIG N Distributors assist, and do what they can to ensure that their end-user customers comply with these requirements. It is our objective to keep inconvenience to an absolute minimum for customers as we seek to comply with these standards.



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If you have any doubts about your equipment's compliance with the Australian Standards we ask that, in the first instance, you contact your preferred BIG N Distributor to discuss actions to check and attain compliance.

2. PPE on BIG N Nurse Tanks

As you may know, it is current practice for Incitec Pivot Fertiliser nurse tanks to come equipped with PPE. Regulations require that we ensure the PPE is clean which unfortunately, is a requirement that we can no longer guarantee, due to there being multiple users of the PPE.

In addition, given that many end-user customers have procured their own PPE, it is apparent that nurse tank PPE is rarely ever used. Given this, from 1 April 2010, PPE will be removed from all nurse tanks on a permanent basis.

This ex-nurse tank PPE will be made available to end-user customers and those who wish to obtain this PPE should, in due course, discuss its availability with their preferred BIG N Distributor. Please note that we have also requested our BIG N Distributors stock new PPE so that their end-user customers can procure new PPE if this is preferred. It should also be noted that it is a requirement that anyone supplying PPE train the intended user on its use.

We appreciate that these changes may cause some inconvenience. However, it is paramount that the relevant Australian Standards are complied with to help ensure the safety of Big N supply.

If you have any questions or clarifications relating to the above, please contact your local BIG N Distributor, Field Service Specialist, Area Sales Manager or myself.

Yours faithfully

A handwritten signature in black ink, appearing to read 'Brett Priebe'.

Brett Priebe

Brand Manager – Summer Crop
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